

Charlotte-based Trinity Partners enters market, buys Atlanta Property Group division



From left, Trinity Partners' Atlanta team: Austin Chase, Sarah Beckom Stevens, Robert Pavese, Kathy Long and Joe Crawford.

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A Charlotte-based real estate company has bought the leasing and management business of Atlanta Property Group, entering the market for the first time.

Trinity Partners, a commercial real estate services firm, has acquired an entity called APG Real Estate Services. The deal closed Monday. Terms of the deal were not disclosed.

The acquisition brings 46 employees and a 5 million-square-foot leasing and management portfolio to Trinity, including at Atlanta Property Group-owned assets and third-party properties.

The portfolio includes office, industrial, retail and mixed-use properties such as Palisades Office Park in Sandy Springs, Stockyards in West Midtown, Peachtree 25th in Buckhead and 400 Overlook in Alpharetta.

Atlanta Property Group said it has transitioned out of the service business and will focus on investing in real estate in target markets.

“Trinity Partners’ people-first culture mirrors our own, and that was the most important quality in selecting a buyer,” Jonathan Rodbell, partner at Atlanta Property Group, said in an announcement. “We know this team, we trust this team and will be cheering for their continued growth and success as they launch into a new era of their business.”

For Trinity, Atlanta is a logical market to expand.

“Atlanta has become the gateway of investment real estate into the Carolinas,” Adam Colvin, managing partner at Trinity, said in an interview. “We currently have more offices based in Atlanta than we do any other city at this point. So we do think we’ll have good brand recognition.”

Austin Chase and Robert Pavese will lead the Atlanta office of Trinity, along with Joe Crawford, Sarah Beckom Stevens and Kathy Long.

Chase said he hopes to be a market leader in Atlanta.

“We are looking to grow in all disciplines of our brokerage,” he said in an interview. That could include expanding medical and retail leasing and management, as well as adding investment sales, he said.

Trinity was founded in Charlotte in 1998 and expanded to Raleigh in 2009. In 2013, it opened a Greenville, South Carolina office, and in 2018, grew into Columbia.

The company ranks as the [7th largest commercial property management company in Charlotte](#) and the [6th largest in The Triangle](#), according to research from American City Business Journals. It’s also the [11th largest commercial real estate firm with brokerage services in Charlotte](#).

With the new acquisition, Trinity will have 250 professionals and a 36 million-square-foot leasing and management portfolio across all its markets.

“We are just so excited to have what feels like a very natural and consistent growth into the Atlanta market,” Colvin said. “This group of people that is joining Trinity could not be a better fit.”